

Minutes
Operating Board of Directors
DeKalb County Rehab & Nursing Center
September 27 2006

Present: Directors Tobias, Heinisch,, Casella, Ubl, Daugherty, Kloster, Dubin

Absent Directors: None

Also Present: Scavotto, C. Anderson, P. Anderson, Bockman

Chair Heinisch called the meeting to order at 7:05 am.

A quorum was established and the agenda was approved as submitted (Motion by Daugherty (second Ubl). Minutes of the previous meeting were reviewed and approved by unanimous consent (motion Ubl, second Casella).

Old Business: None

New Business

Management Report: Scavotto briefly summarized operating performance for August and September. Year-to-date performance is improving as census has remained high. Comparisons with revenues generated in earlier months are much more positive. Central to this improvement has been higher than anticipated census in Medicare. CHF and COPD programs are ready for piloting; these should represent a new revenue source.

Scavotto reviewed status with the IGT negotiations. The participation of Cook County remains a question mark. There may be an option of excluding Cook County from participation, but the odds are against it.

Marketing/Public Relations: Efforts have begun on developing a long-overdue Web presence. Additionally, marketing to boost name recognition is in the works. DCRNC already participates in numerous community events, but needs to improve its media exposure. There was discussion about re-naming the facility and this remains an open issue.

Next Meeting

November 29, 2006. Meeting adjourned at 8:05 AM. (motion Daugherty, second Ubl, unanimous).

Respectfully submitted.

Catherine Anderson
Recording Secretary